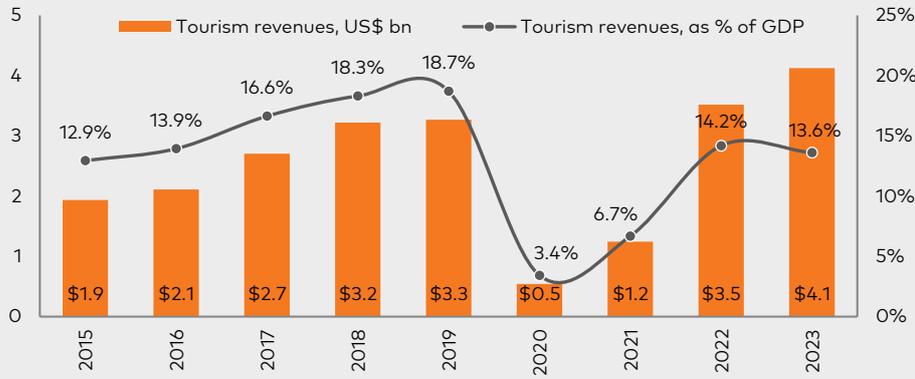




Chart of the month: Tourism revenues at a record high level in 2023



Source: NBG, Geostat, Galt & Taggart

In 2023, tourism revenues increased by 17.3% y/y to US\$ 4.1bn, based on NBG. The top source of tourism revenues was Russia, contributing US\$ 938.3mn (22.7% of total), followed by Turkiye at US\$ 663.9mn, the EU at US\$ 549.6mn and Israel at US\$ 308.2mn.

We forecast tourism revenues to increase by 10.0% y/y to US\$ 4.5bn in 2024.

Economic summary

Growth: Georgia's economy expanded by 8.3% in Dec-23, accelerating after 5.9% growth recorded in November. Overall, in 2023, growth reached 7.0%, beating our projection of 6.8%. In nominal term, GDP increased by 10.2% y/y to GEL 79.7bn (US\$ 30.3bn) and GDP per capita reached US\$ 8,111 (+21.5% y/y) in 2023.

For 2024, we forecast real GDP to grow by 5.4% in our baseline scenario and by 6.0% in upside scenario (see details [here](#)).

Inflation: In Dec-23, annual inflation in Georgia stood at 0.4%, with average annual inflation reaching 2.5% for the year. The subdued inflation was driven by a 3.1% y/y decline in food prices, along with reduced inflation for imported and mixed goods by 0.2% y/y and 4.3% y/y in December, respectively. Domestically produced goods inflation reached 3.6% y/y in Dec-23 and core inflation remained low at 1.9% y/y. For 2024, we expect average annual inflation at 3.5%.

Monetary policy: On January 31, 2024, the NBG's Monetary Policy Committee reduced its key rate by 50bps to 9.0% considering the current inflation trend. The regulator emphasizes that achieving EU candidate status has lowered Georgia's sovereign risk premium, potentially triggering a downward adjustment to the neutral rate of monetary policy. Given the geopolitical risks, the NBG will proceed cautiously with monetary normalization.

We expect a further 50bps rate cut to 8.5% in our baseline scenario by end-2024.

FX: The GEL appreciated slightly by 0.2% m/m in January 2024 against the dollar, signifying a sustained influx of external inflows. We expect average GEL rate at 2.7 against the dollar and at 3.0 against the Euro in 2024, respectively.

Activity

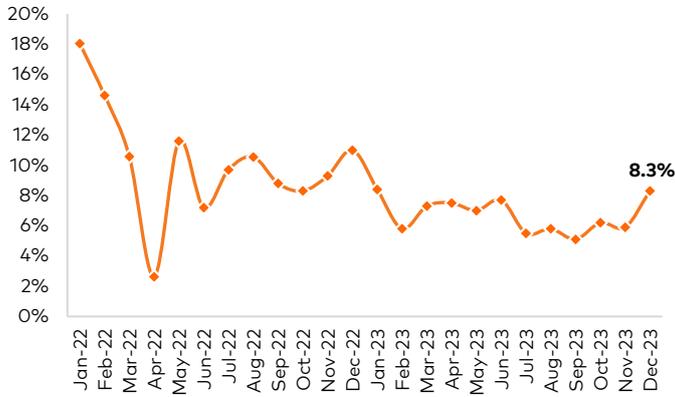
Trade: In Dec-23, goods exports reduced by 7.5% y/y to US\$ 514.2mn, mainly explained by last year's high base effect. Similarly, goods imports also contracted by 11.3% y/y to US\$ 1.3bn in December. The decline in exports was primarily driven by a decrease in copper, fertilizers, tobacco and nuts exports, although there was a notable increase in exports of cars, ferro-alloys, citrus fruit and pharmaceuticals. On the import side, a reduction in the imports of cars, copper, gases, and phones was the key contributor to the drop in imports, while imports of petroleum, pharmaceuticals, and trucks increased. Overall, in 2023, goods exports and imports reached record-high levels; Exports increased by 9.1% y/y, reaching US\$ 6.1bn, while imports were up by 14.0% y/y to US\$ 15.4bn. Consequently, the trade deficit expanded by 17.4% y/y to US\$ 9.3bn.

Banking sector: In Dec-23, the bank loan portfolio increased by 17.1% y/y (excl. FX effect) reaching GEL 52.7bn, after a 16.3% y/y growth in previous month. Similar to previous month, the December credit growth was mainly driven by a 19.8% y/y increase in corporate loans (contributing 9.1ppts to the total loan growth), followed by retail loans (+14.8% y/y).

Bank deposits increased by 14.1% y/y (excl. FX effect) to GEL 50.6bn in Dec-23. The dollarization rates remained favorable, with deposit and loan dollarization standing at 50.7% and 45.2%, respectively, in December.

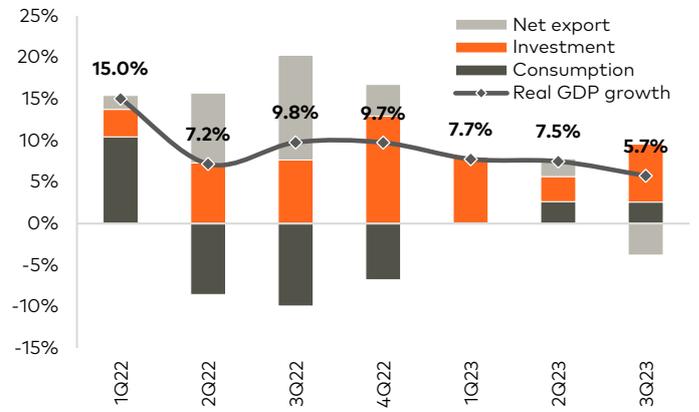


Real GDP growth, % change y/y



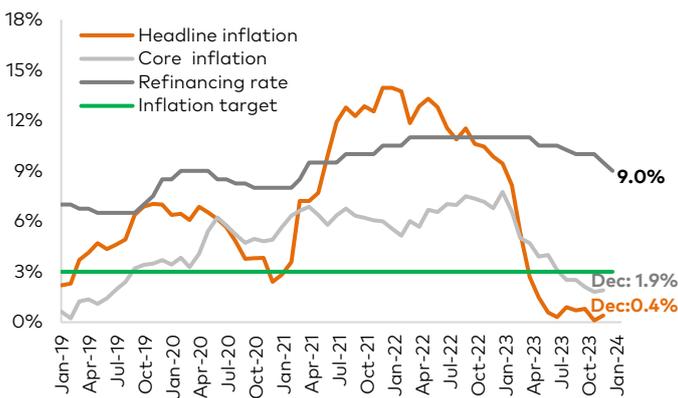
Source: Geostat

Contributions to real GDP growth, pts



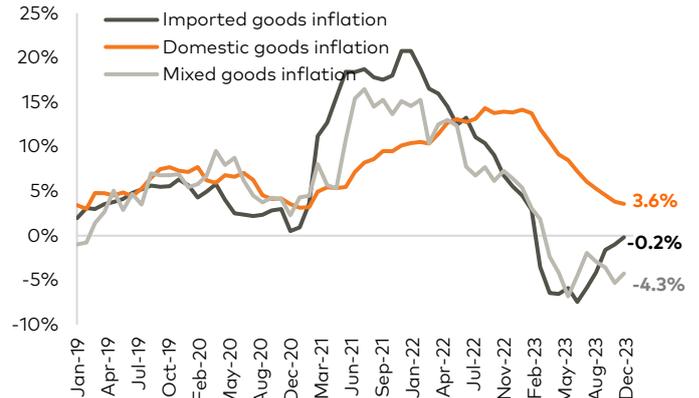
Source: Geostat, Galt & Taggart

Annual inflation and monetary policy rate



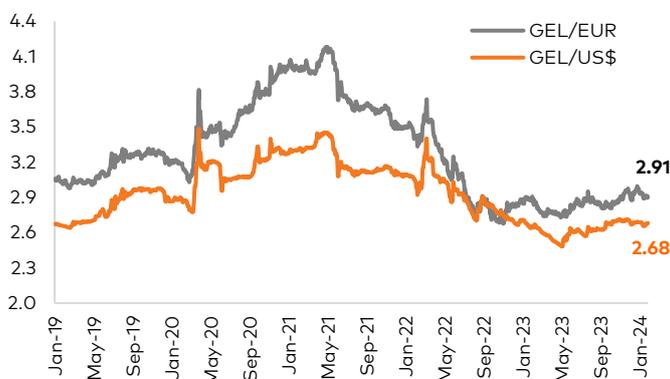
Source: Geostat, NBG

Imported and domestic inflation dynamics



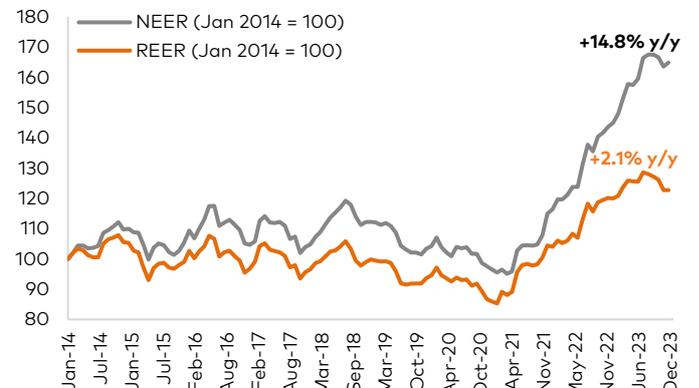
Source: Geostat

GEL/US\$ and GEL/EUR



Source: NBG

GEL's nominal and real effective exchange rates

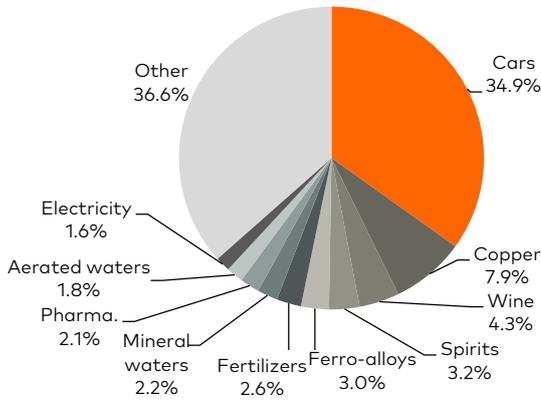


Source: NBG

Note: Index growth/decline means appreciation/depreciation of GEL

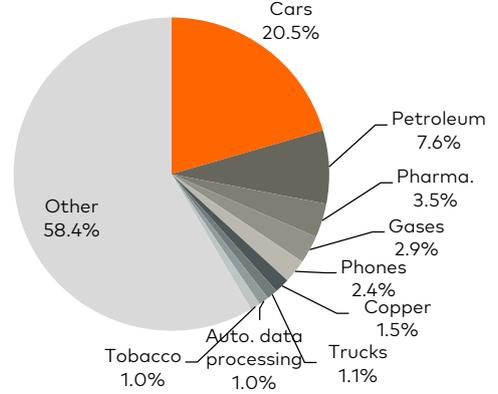


Exports by product, 2023



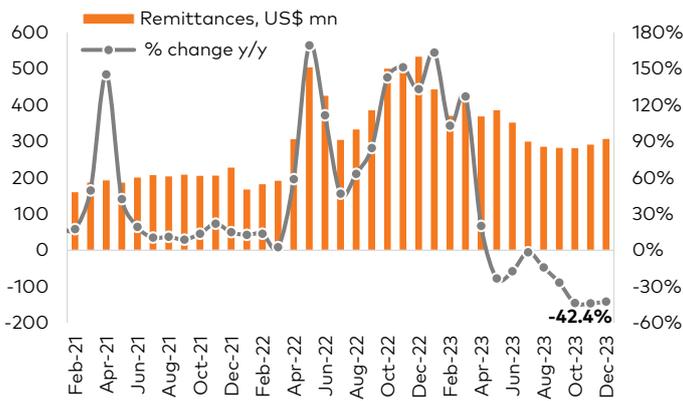
Source: Geostat

Imports by product, 2023



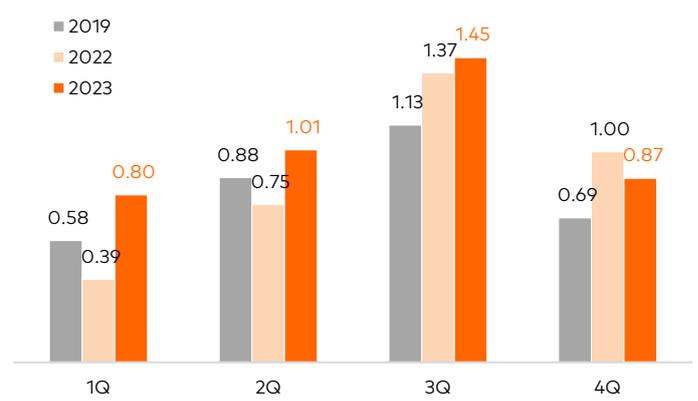
Source: Geostat

Remittances in Georgia



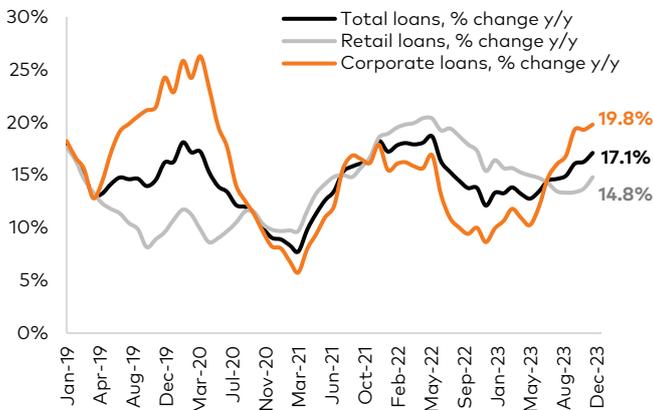
Source: NBG

Tourism revenues in Georgia, US\$ bn



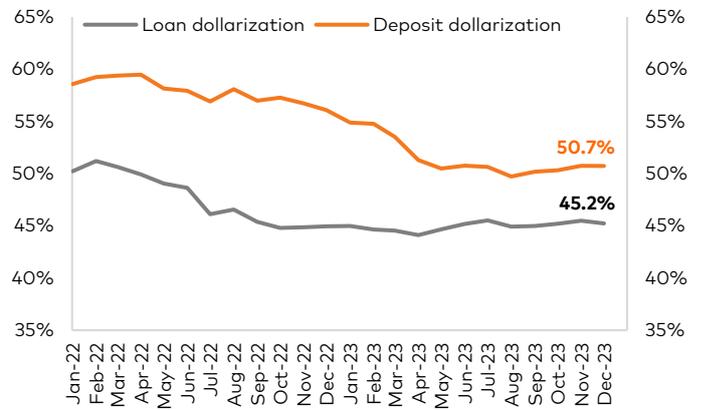
Source: NBG

Banking sector loan portfolio growth by sector, (excluding FX effect)



Source: NBG

Banking sector loan and deposit dollarization



Source: NBG

Macro data and forecasts

Georgia	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023E	2024F
GDP and Prices													
Nominal GDP, GEL bn	27.2	28.6	31.1	33.9	35.8	40.8	44.6	49.3	49.3	60.0	72.3	79.7	87.0
Nominal GDP, US\$ bn	16.5	17.2	17.6	14.9	15.1	16.2	17.6	17.5	15.8	18.6	24.8	30.3	32.2
Nominal GDP per capita, US\$	4,422	4,624	4,739	4,013	4,062	4,359	4,722	4,696	4,256	5,023	6,676	8,111	8,621
Real GDP, % change y/y	6.4%	3.6%	4.4%	3.0%	2.9%	4.8%	4.8%	5.0%	-6.8%	10.5%	10.4%	7.0%	5.4%
CPI Inflation, ave	-0.9%	-0.5%	3.1%	4.0%	2.1%	6.0%	2.6%	4.9%	5.2%	9.6%	11.9%	2.5%	3.5%
CPI Inflation, eop	-1.4%	2.4%	2.0%	4.9%	1.8%	6.7%	1.5%	7.0%	2.4%	13.9%	9.8%	0.4%	4.4%
GEL per US\$, ave	1.65	1.66	1.77	2.27	2.37	2.51	2.53	2.82	3.11	3.22	2.92	2.63	2.70
GEL per US\$, eop	1.66	1.74	1.86	2.39	2.65	2.59	2.68	2.87	3.28	3.10	2.70	2.69	2.75
GEL per EUR, ave	2.12	2.21	2.35	2.52	2.62	2.83	2.99	3.15	3.55	3.82	3.08	2.84	3.00
GEL per EUR, eop	2.18	2.39	2.27	2.62	2.79	3.10	3.07	3.21	4.02	3.50	2.88	2.98	3.05
GEL per GBP, ave	2.62	2.60	2.91	3.47	3.21	3.23	3.38	3.60	3.99	4.43	3.62	3.27	3.48
GEL per GBP, eop	2.67	2.86	2.89	3.55	3.26	3.50	3.40	3.76	4.45	4.17	3.26	3.42	3.55
Population, mn	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7	3.7
Government Finances													
Budget revenues, % of GDP	28.8%	26.4%	26.5%	27.5%	28.0%	27.4%	27.0%	26.6%	25.6%	25.9%	27.4%	27.7%	28.8%
Budget expenses, % of GDP	29.4%	27.6%	28.4%	28.6%	29.4%	28.2%	27.7%	29.4%	34.9%	32.3%	29.9%	30.6%	31.4%
Fiscal balance (-deficit), % of GDP	-1.7%	-1.9%	-2.6%	-2.4%	-2.8%	-2.7%	-2.3%	-2.1%	-9.3%	-6.1%	-3.0%	-2.5%	-2.5%
Public debt, % of GDP	28.8%	29.5%	31.0%	36.7%	40.3%	39.4%	38.9%	40.4%	60.2%	49.7%	39.5%	38.2%	38.0%
External Sector													
Current account, US\$ bn	-1.9	-1.0	-1.8	-1.8	-1.9	-1.3	-1.2	-1.0	-2.0	-1.9	-1.1	-1.4	-1.4
Current account, % of GDP	-11.4%	-5.6%	-10.2%	-11.8%	-12.5%	-8.1%	-6.8%	-5.9%	-12.5%	-10.4%	-4.5%	-4.5%	-4.3%
Exports, US\$ bn	6.0	7.2	7.1	6.2	6.2	7.6	8.9	9.6	5.9	8.1	13.2	16.0	17.5
Imports, US\$ bn	9.2	9.3	10.1	8.7	8.5	9.4	10.8	11.2	9.0	11.2	15.6	18.2	19.7
Net Current transfers, US\$ bn	1.4	1.5	1.4	1.1	1.1	1.3	1.4	1.4	1.8	2.3	3.1	2.9	3.1
Net FDI, US\$ bn	0.8	0.9	1.4	1.4	1.2	1.7	1.0	1.1	0.6	0.9	1.8	1.7	1.8
Net FDI, % of GDP	4.6%	5.3%	8.1%	9.5%	8.2%	10.6%	5.7%	6.1%	3.6%	5.0%	7.1%	5.6%	5.6%
Gross int. reserves, US\$ bn	2.9	2.8	2.7	2.5	2.8	3.0	3.3	3.5	3.9	4.3	4.9	5.0	5.2
Financial sector													
Bank loan portfolio, US\$ bn	5.3	6.0	7.0	6.7	7.1	8.6	9.9	11.1	11.7	13.9	16.6	19.6	20.9
Bank loan portfolio, % of GDP	31.2%	36.1%	40.8%	47.2%	52.8%	54.7%	59.6%	64.8%	77.6%	71.8%	62.0%	66.1%	66.0%
Monetary policy rate, %	5.3%	3.8%	4.0%	8.0%	6.5%	7.3%	7.0%	9.0%	8.0%	10.5%	11.0%	9.50%	8.50%

Source: NBG, MOF, Geostat, Galt & Taggart

Note 1: Fiscal balance according to IMF Program Definition

Note 2: Exports and imports include both – goods and services

Disclaimer

This document is the property of and has been prepared by JSC Galt & Taggart ("Galt & Taggart"), a member of Bank of Georgia group PLC ("Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk.

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group and their respective directors, employees, affiliates, advisers and agents disclaim all liability whatsoever (in negligence or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document is correct as at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisers or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

Head of Research

Eva Bochorishvili | evabochorishvili@gt.ge

Head of Macroeconomic Analysis and Forecasting

Lasha Kavtaradze | lashakavtaradze@gt.ge

Galt & Taggart

Address: 3 A. Pushkin Street, Tbilisi 0105, Georgia

Tel: + (995) 32 2401 111

Email: research@gt.ge